Commercial presentation

Unique Solutions

We are...

An **innovative** consulting, with over 15 years of experience and a successful track record of more than 400 projects, we specialize in delivering distinctive solutions that demonstrably generate value for our clients.

We partner with you to achieve seemingly intractable objectives by crafting **custom-made solutions** tailored to your specific needs.

We leverage a rigorous methodology while adhering to standards, ensuring **real-world practicality and effectiveness**...

... By focusing on achieving **"Quick Wins"** we optimize the cost-benefit equation, maximizing your return on investment

Valuglobal
UNIQUE SOLUTIONS

We are secure

We are certified in **ISO/IEC 27001:2022**, world's best-known standard for **Information Security Management Systems (ISMS)** with scope to **all our services in the eight areas of specialty.**

IQNET

RECOGNIZED CERTIFICATION

ORGANIZACIÓN CERTIFICADA

Seguridad de la Información

ISO/IEC 27001

Our Team

Our firm leverages a team of multidisciplinary consultants possessing demonstrably verifiable experience and industry-recognized certifications.
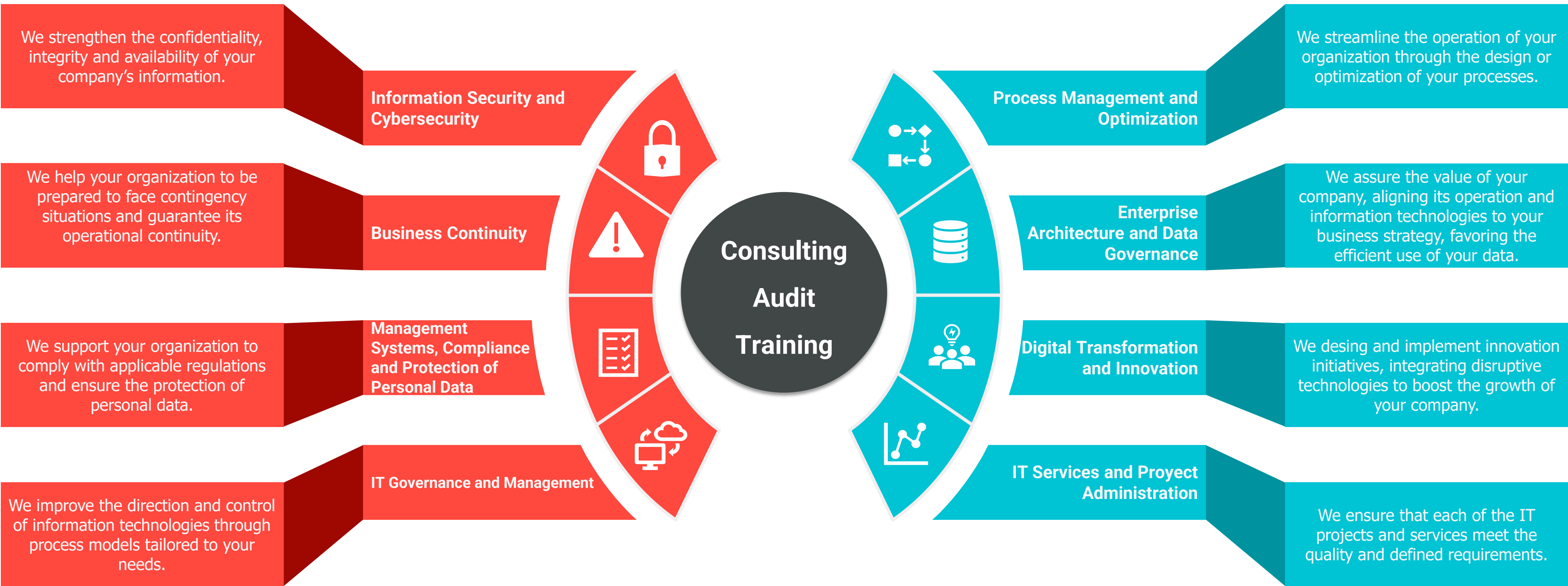
Some of our clients

Algunos de nuestros clientes

UNIQUE SOLUTIONS

Sector Público

Our Services

Valuglobal

Valuglobal offers consulting, auditing and training services in the following specialty areas:

UNIQUE SOLUTIONS

We strengthen the confidentiality, integrity and availability of your company's information.

Information Security and Cybersecurity

We help your organization to be prepared to face contingency situations and guarantee its operational continuity.

Business Continuity

We support your organization to comply with applicable regulations and ensure the protection of personal data.

Management Systems, Compliance and Protection of Personal Data

We improve the direction and control of information technologies through process models tailored to your needs.

IT Governance and Management

Consulting

Audit

Training

Process Management and Optimization

We streamline the operation of your organization through the design or optimization of your processes.

Enterprise Architecture and Data Governance

We assure the value of your company, aligning its operation and information technologies to your business strategy, favoring the efficient use of your data.

Digital Transformation and Innovation

We desing and implement innovation initiatives, integrating disruptive technologies to boost the growth of your company.

IT Services and Proyect Administration

We ensure that each of the IT projects and services meet the quality and defined requirements.

Our main differentiator is to design unique and tailored solutions that take as a frame of reference good practices added to our consultative experience.

Information Security and Cybersecurity

Seguridad de la Información y Ciberseguridad

Innovative, comprehensive and combinable solutions to adapt to your needs, backed by a team of experts and multiple success stories.

Strategy, Management and Risks

Improve your cybersecurity strategy, manage your risks and implement and certify in **27001, PCI, SOC and more.**

Architecture and solutions

Take your architecture to the next level of cybersecurity, integrating **models, trends and technologies tailored to your needs.**

Culture and training

Develop **and test your team's cybersecurity skills,** preparing them to face threats.

Big Eye 360° - SOC

360° protection through **controls, and technologies** supported by our **SOC** and consulting team to address threats in real time.

Technical tests and Audit

Reduce the attack surface, through app**ity analysis, pentests, technical audits, social engineering and forensic analysis.**

DevSecOps

Incorporate security practices and solutions to transform and automate your development process, integrating Security Architecture, Development and IT teams.

Ciber patrol + Intelligence

It continually identifies and analyzes threats, allowing timely decision-making and being one step ahead of cyber attacks.

OT Cybersecurity

Manage, test and optimize your OT security with standards and niche solutions that allow you to mitigate risks in your critical processes, providing continuous operation in regulatory compliance.

Business Continuity

Business Continuity

Management and Strategy

We define and implement a business continuity management strategy, through the implementation and certification of a Management System on the subject, adhering to the standards and reference frameworks such as ISO 22301.

BIA y RA

We analyze the organization's processes, in order to identify the most critical ones for the operation of the business, then we examine and assess the risks from a continuity perspective to determine probable interruption scenarios.

Architecture and solutions for continuity

We have technological solutions that favor an adequate response to contingencies, crisis management and availability of communications, in order to make efficient the time required to recover the operation.

BCP / DRP

We implement business continuity and/or technological recovery plans, attached to the operational reality of organizations, with the aim of privileging their functionality in contingency cases.

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Management Systems, Regulatory Compliance and Personal Data Protection

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Management Systems, Regulatory Compliance and Personal Data Protection

Compliance Audit

1 We carry out objective and independent reviews, regarding compliance with reference frameworks or regulations, verifying the existence of controls and executing tests to validate that they operate and fulfill their purpose (SPEI, STP, SPID, INDEVAL, SOC I and II, SOX, PCI, ISO/IEC 27001, LFPDPPP, etc).

Management systems

3 We define, implement and ensure the certification of Management Systems based on international standards, such as:

27001 Information Security
27701 Data Privacy
22301 Business Continuity
20000 IT Service Management
56000 Innovation Management

37000 Anti-bribery
9001 Quality Management
14001 Environmental
45001 Security and health at work
26000 Social Responsability

Governance, Risk management and Compliance (GRC)

5 We implement and start up systems that facilitate the identification and grouping of regulatory and contractual requirements, with the purpose of managing and monitoring the risks inherent to the company's operation and avoid possible non-compliance.

Protection and privacy of personal data

2 We implement strategies for the protection and privacy of personal data in compliance with standards and regulations, such as: ISO/IEC 27001, ISO/IEC 27701, PAV and GDPR.

Internal control improvement and regulatory compliance

4 We establish an internal control system that allows our clients to mitigate risks and comply with the provisions of different applicable regulations, such as: SOX, PCI, CNBV, SAT, CNSF, etc.

UNIQUE SOLUTIONS

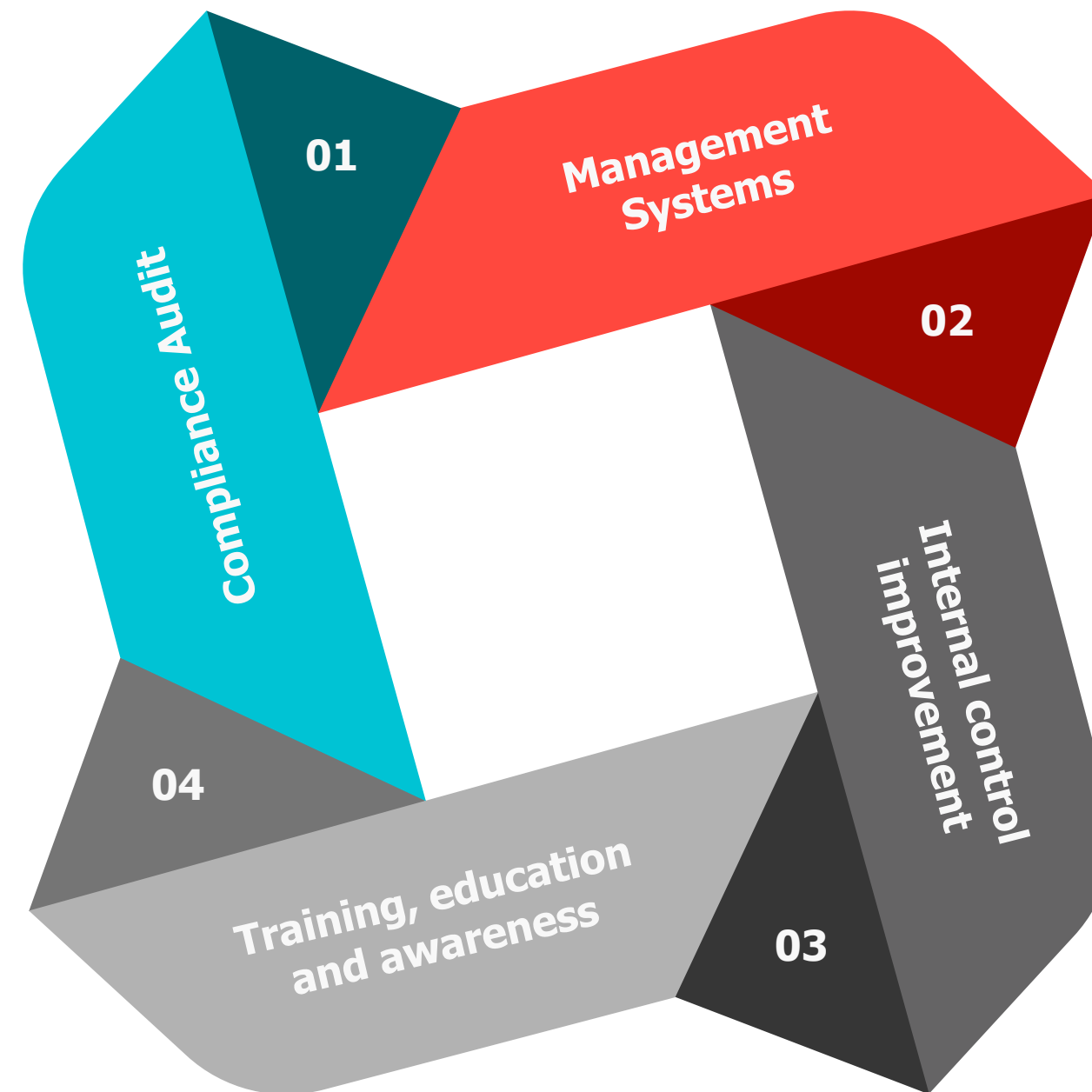# Protection and privacy of personal data

01 - Compliance Audit

We perform objective and independent reviews, regarding compliance with reference frameworks or regulations, verifying the existence of controls and performing substantive tests to validate that they operate and fulfill their purpose, considering as audit criteria national and international standards and regulations such as:

27001 Information Security
27701 Data Privacy
PAV Personal Data Protection (MEX)
GDPR Personal Data Protection (US)

02 - Management systems

We define, implement and ensure the certification of Privacy Management and Personal Data Protection Systems based on national and international standards and regulations such as:

27001 Information Security
27701 Data Privacy
PAV Personal Data Protection (MEX)
GDPR Personal Data Protection (US)

03 – Internal control improvement

We define and implement administrative controls and accompany the implementation of the physical and technical controls necessary to mitigate risks and improve the effectiveness of the protection and treatment of personal data under the custody of our clients. We define a process and a methodology for gap analysis and risk analysis on personal data aligned with national and international standards and regulations, such as:

27005 Information Risk Management
BAA Personal Data Risk Analysis Methodology (INAI)

04 – Training, education and awareness

We provide training and awareness to our client's employees on privacy and personal data protection, minimizing the risks caused by individuals. We offer specialized training services for implementers and auditors on personal data protection aligned with standards and regulations such as:

19011 Management Systems Authoring
27001 Information Security
27701 Data Privacy
PAV Personal Data Protection (MEX)
GDPR Personal Data Protection (US)

UNIQUE SOLUTIONS

IT Governance & Management

IT Governance & Management

Maturity diagnosis

We evaluate the maturity level of the governance and management processes of Information Technology (IT), in order to define a precise and efficient improvement strategy.

Model of governance and management

We make the value delivery of IT services efficient, optimizing their cost-benefit relationship through tailored process models.

We implement and ensure the certification of IT Service Management Systems according to globally recognized standards and frameworks.

Culture and training

We raise awareness among employees on general IT management issues and provide specialized training for key employees in various industry frameworks and practices.

IT processes and controls

We define and implement IT processes and controls based on standards and best practices, improving internal IT control and aligning our clients for regulatory compliance.

Process Management and Optimization

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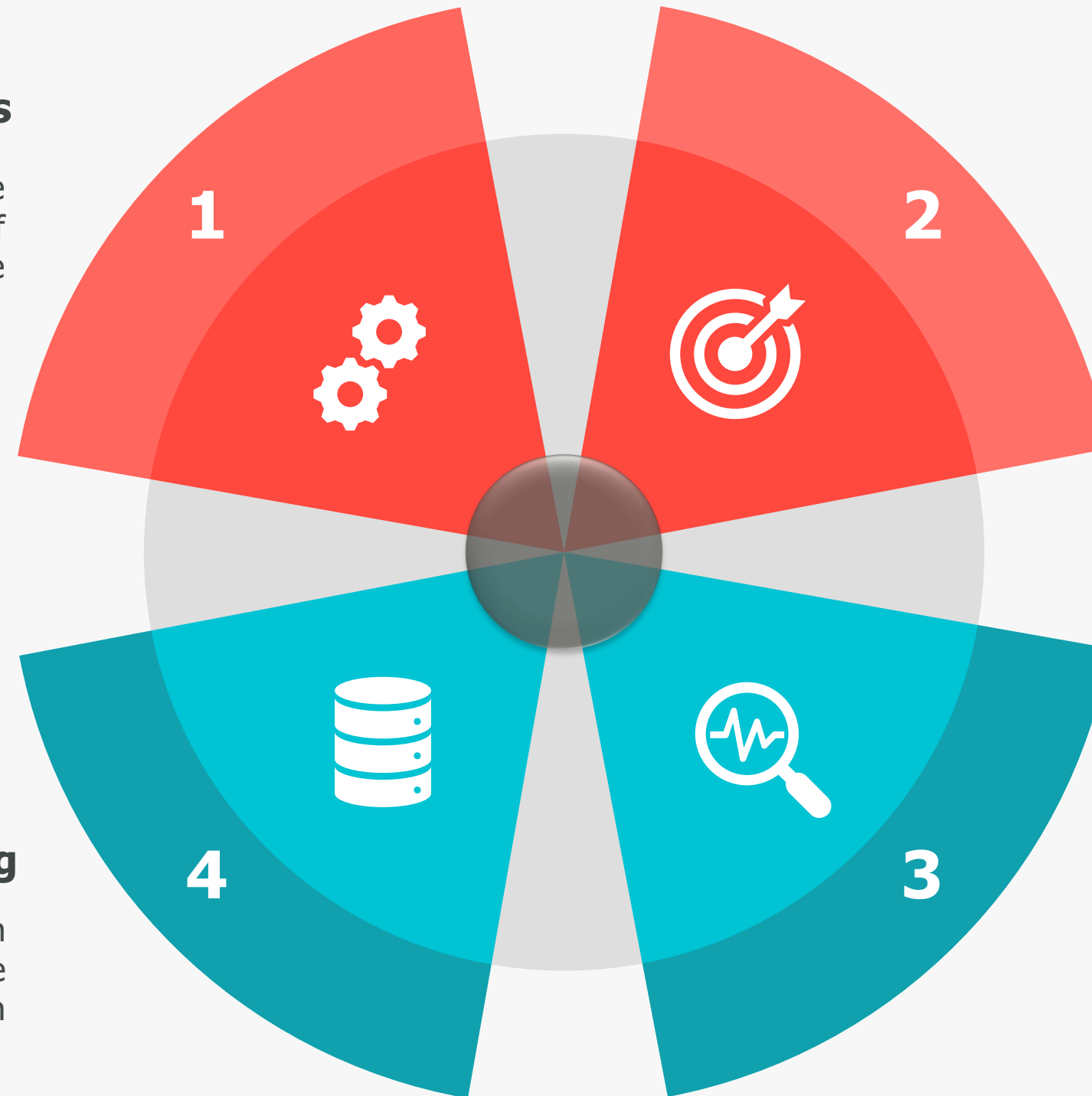
Management and Process Optimization

Maturity diagnostics and audit

We analyze and diagnose the operation of the organization to verify adherence to the defined processes, identify areas of opportunity in their execution and implement the necessary actions to increase their maturity.

Mode Process management models

We determine and design the processes, roles and responsibilities required by the organization to ensure a repeatable, orderly and measurable operation, considering good practices and controls applicable to its execution and management.

We enable those involved and accompany the start of the operation, to ensure the adoption of the processes in the first execution cycle.

Management of organizational change

We determine the change situation, diagnose the factors that must be managed and execute the change and communication strategy necessary to ensure that people transition through the change and adopt a new way of working.

Optimization and automation of processes

Through the application of our own methodology based on specialized frameworks such as Lean Six Sigma, we perform a qualitative and quantitative analysis of the processes, according to their objectives and scope, in order to identify opportunities for improvement, considering solutions for automation.

We enable those involved and accompany the start of the operation according to the new model

Enterprise Architecture & Data Governance

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Enterprise Architecture & Data Governance

1   **Data governance**

We diagnose the maturity of data governance in your organization, define and implement the governance and management model (processes) necessary to govern the data, and execute compliance audits with the defined model.

2   **Enterprise Architecture**

- We evaluate the organization's business architecture to determine the efficiency of all its components and their relationship with the achievement of business objectives.
- We define the architecture components necessary to support the business strategy:

  - Business Architecture
  - Data and information architecture
  - Application architecture
  - Technological architecture

- We define the necessary initiatives to transition to the desired operation, in an agile way and achieving quick successes.

3   **Requirements definition and architecture of enterprise solutions**

- We analyze the strategic needs and objectives of the organization.
- We formalize the needs that must be covered by a technological solution to guarantee the expected business operation.
- We define the functional and non-functional requirements of the technological solution.
- We analyze the solutions available in the market and determine the best option according to the needs of our clients.

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Digital Innovation and Transformation

Digital Innovation and Transformation

Innovation Office

We enable operating models for the identification and implementation of innovation initiatives that drive the growth and consolidation of our clients.

Digital Warehouse Transformation – Vision Picking

Innovative technology solution that incorporates the use of augmented reality (through Smart Glasses and other devices), to improve efficiency in the management of our warehouses and increase productivity.

Through the Vision Picking solution, we free the hands of operators and implement controls that reduce operating times and minimize errors.

Technology solutions integration

We design and implement infrastructure, telecommunications, applications, security and database elements focused on solving real needs and complementing the IT operational architecture.

Big Data and Advanced Analytics

We build massive data ingestion and analysis solutions to develop intelligence and machine learning models that solve key business questions, improving and optimizing decision making through predictive techniques.
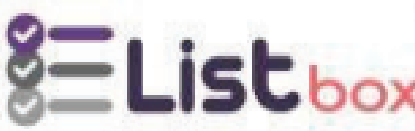
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Solution Integration

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We integrate innovative solutions, so that through our consultative approach we help you define and launch a digital transformation process.

Information Security

apiiro   Voltage by opentext   senhasegura   Microsoft Security

ZEROFOX   ArcSight by opentext   Fortify by opentext   NetIQ by opentext   TANIUM   tenable   CROWDSTRIKE

VULCAN.   SecurityCompass THE SECURITY BY DESIGN COMPANY   PENTERA   SOPHOS   FORESCOUT   CYBERARK

Governance, risks, compliance and business continuity

Onspring → PEOPLE-POWERED AUTOMATION   Vanta PARTNER   aml box   List box

GRC / Continuidad   **PLD**   Control box

Digital Transformation

Red Hat Enterprise Linux

Red Hat OpenShift

Red Hat Ansible Automation Platform

Enterprise Architecture and BPM

MEGA

# Project Management and IT Services

Project Management and IT Services

1 Project management and services

- We perform the planning, organization, monitoring and control of all aspects of the project, to achieve the objectives, and meet the specifications of time, cost and performance.
- We implement and operate the model to govern the delivery of IT services:
  - We define and manage the processes for IT service delivery.
  - We perform quality assurance.
  - We audit contractual compliance.
  - We manage the delivery.
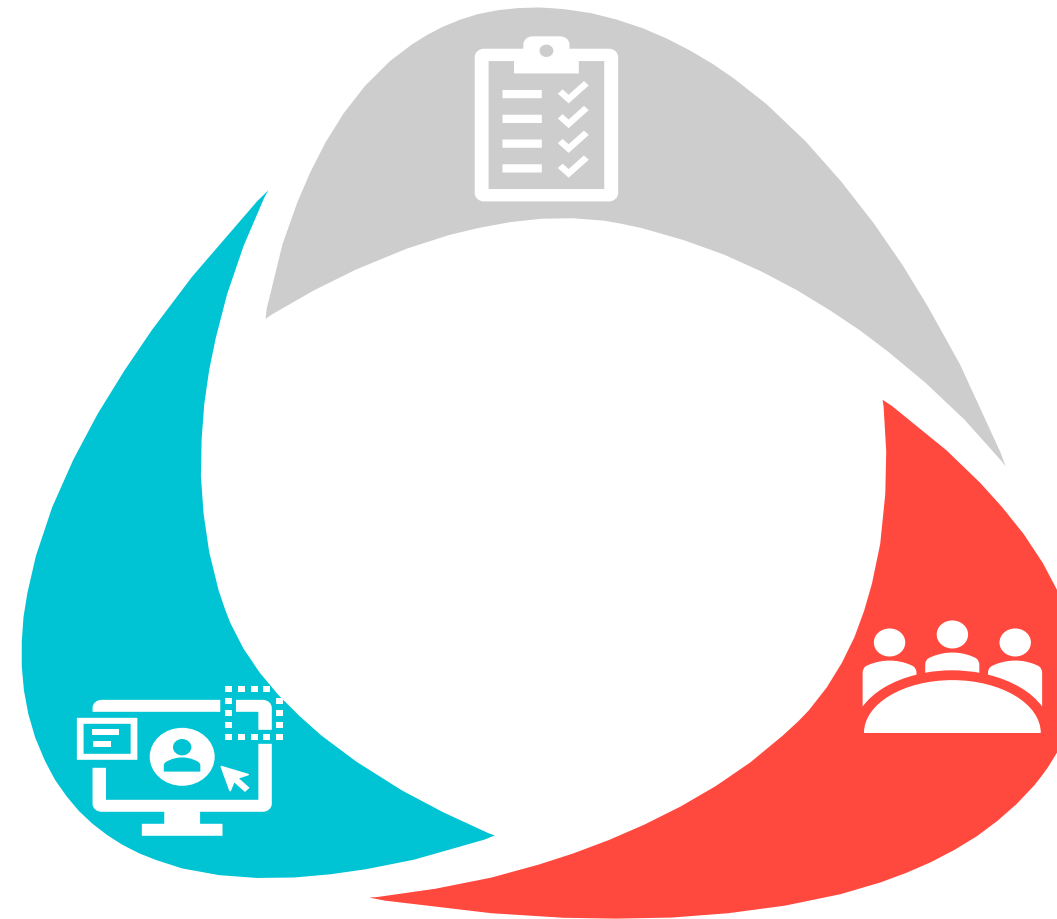
2 Assurance of contractual compliance

- We identify and review compliance with all deliverables, contractual requirements, and quality criteria (functionality, reliability, consistency, completeness, security, etc.) to ensure the expected value of the project, which, by its nature, involves high costs and risks for the organization.
- We audit and provide an independent and specialized opinion on contractual compliance and product quality.
- We standardize the quality of project deliverables, regardless of the work team that generates them.

3 Project Management Office

We implement Project Management Offices, establishing formal capabilities for the systematic management of programs and projects:

- **Integrated** initiative and project management.
- **Organization-specific** methodology based on traditional or agile proven practices.
- **Specialized** and dedicated project management capabilities.
- **Technological** solution for project management, through which the project portfolio will be managed.

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